

HEAD OF SALES

FOR INDUSTRIAL AUGMENTED REALITY SOFTWARE

At RE'FLEKT, Europe's leading Augmented Reality experts, we develop interactive and immersive enterprise solutions. Our international and interdisciplinary team of software developers, user experience designers and communication specialists create unique and sophisticated software with breath-taking technology. We simplify the challenging work of technicians in increasingly complex work environments to make work easier and more efficient. To strengthen our fast-growing team, we are looking for a Head of Sales for our Munich HQ. And we are looking for you!

What do you bring with you?

You should have experience in Software-as-a-Service (SaaS) sales and have successfully navigated software products that require explanation. A 'No' inspires you, because you know the added value of your product and have the right sales approach. Your experience gives you the understanding of who you need to connect with and you have built up the right network to start directly. Your personality motivates those around you, your teams trust you and you can successfully challenge and promote your team members to achieve their best. Because of this, your team values your strategic skills and because you take successful sales directly to the customer instead of sitting in the office. Continuous learning in a dynamic market is not a burden for you, but motivates you to peak performance. And of course, you are fluent in German and English.

Why RE'FLEKT?

Because all systems are GO and we are ready for an epic take-off! We are already one of the most well-known and successful technology start-ups in the field of Augmented Reality. We were named by ABI Research as the most innovative company in the AR environment worldwide, Gartner Research named us „Cool Vendor“ and Handelsblatt and McKinsey listed us in the Top 10 Best Digital Companies in Germany. We started in Germany, now we are expanding our activities to Europe and the USA. You will play a key role in this expansion by professionalizing the sales process both strategically and operationally. We will give you extensive design options and let you work independently – all in an environment with flat hierarchies. Our working atmosphere is characterized by personal appreciation, mutual respect and honesty. And we're still a startup! So we are your second family, we have a well-rehearsed football table culture, as much caffeine as you can handle and daily fresh fruits to compensate. Get to know us - we look forward to seeing you.

Contact us anytime for more information! You can reach us at: pioneer@re-flekt.com

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